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## Growth vs value - Is there a value premium?

Rob Brown, PhD, CFA
Julex Capital Advisory Board Member, Website www.robbrownonline.com


## Results are sensitive to the definitions of "value" and "growth" used

Understand this before drawing any conclusions

- Dec 1974 - present
- S\&P 500 value and growth indices
- So . . . large cap growth
- Essentially this places $50 \%$ of the market into value, and the other $50 \%$ into growth
- Prior to Dec 1974
- Kenneth R. French Dartmouth University Data Library
- Value $=30 \%$ of the entire market that has the lowest Price-to-Book ratio (most valuey)
- Growth $=30 \%$ of the entire market that has the highest Price-to-Book ratio (most growthy)
- These definitions are somewhat equivalent to
- All-cap deep value
- All-cap deep growth


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# Why do we believe that a "value risk premium" exists? 

What is the origin or basis for this belief?

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## 49.6 years



## But longer term, how have value and growth compared

A smaller benefit to value . . . but still pretty good

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# When your client asks "How long do I have to wait to confidently earn the value premium?" What do you tell them? 

Is your answer truthful?<br>Is your answer factual?<br>Is your answer based on the data?

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# Problem - The value premium is not constant, nor is it dependable 

Instead . . . it is powerfully episodic

## Bears

## There have always been POWERFUL bear markets for the value premium <br> JULEXCAPITAL

BEAR markets for the value risk premium (the return to value less growth)

| Start of bear | End of bear | Length of bear <br> in years | Cumulative <br> return in \% | Annualized <br> return in \% |
| :---: | :---: | :---: | :---: | :---: |
| $2 / 28 / 1927$ | $5 / 31 / 1932$ | 5.2 | -52.9 | -13.4 |
| $8 / 31 / 1932$ | $12 / 31 / 1932$ | 0.3 | -38.2 | -76.4 |
| $8 / 31 / 1933$ | $3 / 31 / 1935$ | 1.6 | -50.0 | -35.4 |
| $3 / 31 / 1937$ | $8 / 31 / 1939$ | 2.4 | -45.8 | -22.4 |
| $3 / 31 / 1989$ | $6 / 30 / 2000$ | 11.2 | -49.0 | -5.8 |
| $5 / 31 / 2007$ | $11 / 30 / 2021$ | 14.5 | -56.8 | -5.6 |

## Bulls

There have also been POWERFUL bull markets for the value premium

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BULL markets for the value risk premium (the return to value less growth)

| Start of bull | End of bull | Length of bull <br> in years | Cumulative <br> return in \% | Annualized <br> return in \% |
| :---: | :---: | :---: | :---: | :---: |
| $5 / 31 / 1932$ | $8 / 31 / 1932$ | 0.2 | 78.2 | 909.3 |
| $12 / 31 / 1932$ | $8 / 31 / 1933$ | 0.7 | 94.2 | 170.7 |
| $3 / 31 / 1935$ | $3 / 31 / 1937$ | 2.0 | 85.5 | 36.2 |
| $8 / 31 / 1939$ | $3 / 31 / 1989$ | 49.6 | 1363.0 | 5.6 |
| $6 / 30 / 2000$ | $5 / 31 / 2007$ | 6.9 | 119.8 | 12.1 |
| $11 / 30 / 2021$ | $?$ |  |  |  |

# Why have we now entered a value bull market? 

Return to the value premium bear market data

BEAR markets for the value risk premium (the return to value less growth)

| Start of bear | End of bear | Length of bear <br> in years | Cumulative <br> return in \% | Annualized <br> return in \% |
| :---: | :---: | :---: | :---: | :---: |
| $2 / 28 / 1927$ | $5 / 31 / 1932$ | 5.2 | -52.9 | -13.4 |
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| $5 / 31 / 2007$ | $11 / 30 / 2021$ | 14.5 | -56.8 | -5.6 |

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## BEAR markets for the value risk premium (the return to value less growth)

| Resulted from the first technology wave and the collapse of interest rates and inflation | Start of bear | End of bear | Length of bear in years | Cumulative return in \% | Annualized return in \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2/28/1927 | 5/31/1932 | 5.2 | -52.9 | -13.4 |
|  | 8/31/1932 | 12/31/1932 | 0.3 | -38.2 | -76.4 |
|  | 8/31/1933 | 3/31/1935 | 1.6 | -50.0 | -35.4 |
|  | 3/31/1937 | 8/31/1939 | 2.4 | -45.8 | -22.4 |
|  | 3/31/1989 | 6/30/2000 | 11.2 | -49.0 | -5.8 |
|  | 5/31/2007 | 11/30/2021 | 14.5 | -56.8 | -5.6 |

## Median bear

3.8
$-49.5$
-17.9

BEAR markets for the value risk premium (the return to value less growth)


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BEAR markets for the value risk premium (the return to value less growth)

| The most recent bear, was the longest on record, by a wide margin | Start of bear | End of bear | Length of bear in years | Cumulative return in \% | Annualized return in \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2/28/1927 | 5/31/1932 | 5.2 | -52.9 | -13.4 |
| Valuations are seriously stretched | 8/31/1932 | 12/31/1932 | 0.3 | -38.2 | -76.4 |
|  | 8/31/1933 | 3/31/1935 | 1.6 | -50.0 | -35.4 |
|  | 3/31/1 | 8/31/1939 | 2.4 | -45.8 | -22.4 |
|  | 3/31/1989 | 6/30/400 | 11.2 | -49.0 | -5.8 |
|  | 5/31/2007 | 11/30/2021 | 14.5 | -56.8 | -5.6 |

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BEAR markets for the value risk premium (the return to value less growth)

3.8
$-49.5$
-17.9

# What about during a rising interest rate or inflation environment 

How does the value premium perform then?

# During a rising interest rate environment 

Based on data 1926-2022

## Value risk premium (annualized return) during

| All months spanning 1926-2022 | $10 \%$ of the months when interest rates were rising the fastest | $20 \%$ of the months when interest rates were rising the fastest | $30 \%$ of the months when interest rates were rising the fastest | $30 \%$ of the months when interest rates were falling the fastest | $20 \%$ of the months when interest rates were falling the fastest | $10 \%$ of the months when interest rates were falling the fastest |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1.61\% | 1.82\% | 2.34\% | 3.35\% | -0.39\% | -3.12\% | -2.24\% |

# During a rising inflation environment 

Based on data 1926-2022

## Value risk premium (annualized return) during



All months spanning 1926-2022
$10 \%$ of the months when inflation was rising the fastest

$20 \%$ of the months when inflation was rising the fastest
$\square$
$30 \%$ of the months when inflation was rising the fastest
$30 \%$ of the months when inflation was falling the fastest
$20 \%$ of the months when inflation was falling the fastest
$10 \%$ of the months when inflation was falling the fastest

# Environments when both interest rates and inflation are rising 

Based on data 1926-2022

## Value risk premium (annualized return) during

| All months spanning 1926-2022 | $10 \%$ of the months when both interest rates and inflation were rising the fastest | $20 \%$ of the months when both interest rates and inflation were rising the fastest | $30 \%$ of the months when both interest rates and inflation were rising the fastest | $30 \%$ of the months when both interest rates and inflation were falling the fastest | $20 \%$ of the months when both interest rates and inflation were falling the fastest | $10 \%$ of the months when both interest rates and inflation were falling the fastest |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1.61\% | 1.26\% | 5.71\% | 3.53\% | -1.72\% | -2.99\% | -4.37\% |

## A strawman for your consideration

Sell 100\% of your growth stocks . . . absolutely all of them

What should you expect to earn for moving out of growth?

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BULL markets for the value risk premium (the return to value less growth)

| A reasonable, sensible expected return would be an EXTRA 94.2\% on the stocks that you move from growth to value | Start of bull | End of bull | Length of bull in years | Cumulative return in \% | Annualized return in \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 5/31/1932 | 8/31/1932 | 0.2 | 78.2 | 909.3 |
|  | 12/31/1932 | 8/31/1933 | 0.7 | 94.2 | 170.7 |
|  | 3/31/1935 | 3/31/1937 | 2.0 | 85.5 | 36.2 |
|  |  | 3/31/1989 | 49.6 | 1363.0 | 5.6 |
|  | 6/30/2000 | 2007 | 6.9 | 119.8 | 12.1 |
|  | 11/30/2021 | ? |  |  |  |
| Median bull |  |  | 2.0 | 94.2 | 36.2 |

- There has never been a better time
- You have on your side
- The end of the most extreme bull market for growth that ever existed
- Seriously stretched valuations (growth vs value)
- Rising interest rates
- Rising inflation
- Interest rates that are likely to rise for multiple decades
- And what should you expect to earn for this move . . . ?
- Thirteen years of extreme interest rate suppression has bread a hoard of zombies . . . the likes of which have not been seen before
- Zombie mitigation is required
- Easy to do . . . just don't use an index fund . . . or some other form of passive exposure


Jeff Megar, CFA
Email jeff.megar@julexcapital.com
Office 781-772-1378


Liam Flaherty
Email liam.flaherty@julexcapital.com
Office 781-489-5398

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## History of bull and bear markets

Friday
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All data and statistics were provided by Global Financial Data, Inc. and the Kenneth R. French Data Library from Dartmouth University(unless otherwise indicated in the exhibit)
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